IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

GENEVIEVE EVANS, :

Plaintiff, Case No. 2:20-cv-05880

GUITAR CENTER STORES, INC. and FILIP TODOROVSKI,

v.

Defendants.

<u>DEFENDANT'S REPLY BRIEF IN SUPPORT OF ITS MOTION TO DISMISS</u>
<u>WITHOUT PREJUDICE TO ARBITRATE</u>

In Ms. Evans' Brief in Opposition to Defendant's Motion to Dismiss Without Prejudice to Arbitrate, Ms. Evans argues that (1) the case should not be subject to arbitration because "Defendant cannot demonstrate a 'mutual manifestation of intent' to be bound by the" Arbitration Agreement (ECF 22, p. 4); (2) the case should not be subject to arbitration because she does not remember seeing or assenting to the Arbitration Agreement (ECF 22-2, ¶ 3) and that, (3) if the Court rejects those arguments, it should stay and not dismiss the lawsuit pending arbitration. (ECF 22, p. 5.) We will moot the latter point by agreeing to a stay pending arbitration. Regarding the former points, three observations are warranted in reply.

First, Guitar Center has presented evidence that Ms. Evans assented to the Arbitration Agreement by providing her electronic signature. Although Ms. Evans protests that her electronic signature is "pixilated" and intimates that electronic signatures are illegitimate, "[u]nder Pennsylvania law, electronic signatures are to be given the same effect as written signatures." Schrock v. Nomac Drilling, LLC, No. 2:20-CV-00651-MJH, 2016 WL 1181484 at *3 (W.D. Pa. March 28, 2016), citing 73 P.S. sec. 2260.303(d).). Further, "[u]nder the statute, an electronic signature 'may be shown in any manner, including a showing of the efficacy of any security procedure applied to determine the person to which the electronic record or electronic signature was attributable." Id. (citing 73 P.S. § 2260.305). The manner Guitar Center has used to prove Ms. Evans' electronic signature is the De Leonardis Declaration and its accompanying exhibits. (See ECF 19-3.) Nowhere does Ms. Evans explain why this evidence does not support Guitar Center's conclusion: Ms. Evans electronically signed the Arbitration Agreement. Therefore, unless Ms. Evans points to countervailing evidence, there can be no disputed issue as to formation and the Court must stay the case pending arbitration. Juric v. Dick's Sporting Goods, Inc., 2:20-CV-00651-MJH, 2020 WL 4450328, at *10 (W.D. Pa. Aug. 3, 2020).

Second, Ms. Evans points to no evidence that she did not electronically agree to arbitration. She merely presents evidence that she does not remember seeing or signing the Arbitration Agreement, averring that, "to the best of [her] recollection [she has] never seen the 'Arbitration Agreement' or agreed to the terms contained therein." (ECF 22-2, ¶ 3 (emphasis added).) The fatal flaw in this argument is that, as a general principle, "a party's failure to recall a relevant event is insufficient to raise an issue as to the occurrence of that event." Juric, 2020 WL 4450328, at *10 (internal citations and quotations omitted). Applying that principle more specifically to the arbitration context, this Court has held that a "[p]laintiff's mere lack of recall as to her receipt of the Arbitration Program materials is insufficient to create a genuine issue of material fact as to the formation and validity of the agreement to arbitrate." Bracy v. Macy's Retail Holdings, 19-cv-3825, 2020 WL 1953647, at *7 (E.D. Pa. Apr. 23, 2020); accord Dicent v. Kaplan Univ., 758 F. App'x 311, 313 (3d Cir. 2019) (holding that student who did not recall seeing or reviewing arbitration program brochure assented to arbitration agreement by electronic signature); Schrock, 2016 WL 1181484, at *3 (noting that, where plaintiff was required to use private login information, known only to him, to electronically acknowledge an arbitration agreement, "[p]laintiff's naked assertions that he never did so are insufficient to lead the Court to conclude otherwise"); Juric, 2020 WL 4450328, at *10 (rejecting plaintiff's assertion that she did not recall agreement because electronic record evidenced formation). Therefore, it does not matter that Ms. Evans cannot remember signing the Arbitration Agreement; the undisputed evidence is that she assented to the agreement and, therefore, her dispute must proceed in arbitration.

Third, notwithstanding Ms. Evans' assertion that "Defendant, Filip Todorovski, did not join in the present motion" (ECF 22, p. 1, n.1), Mr. Todorovski has joined Guitar Center's Motion to Dismiss. (ECF 23.) This entire dispute, including the claims against Filip Todorovski, must be

submitted to arbitration. Despite Mr. Todorovski not being a signatory to the Arbitration

Agreement, the law is clear that if an employer contracts for an arbitration agreement to cover all

employee disputes, like the agreement here, the entire case must go to arbitration. See, e.g.,

Pritzker v. Merrill Lynch, Pierce, Fenner & Smith, Inc., 7 F.3d 1110, 1122 (3d Cir. 1993) (applying

agency principles to enforce an arbitration agreement against a non-signatory agent of party bound

to the agreement); Trott v. Paciolla, 748 F. Supp. 305, 309 (E.D. Pa. 1990) (holding that co-

defendant employee was subject to the arbitration agreement because an employer can only act

through its employees).

Because the undisputed evidence is that Ms. Evan's assented to the Arbitration Agreement,

the Court should stay this lawsuit in its entirety pending arbitration.

Dated: March 17, 2021

/s/ Matthew J. Hank

Matthew J. Hank (PA No. 86086)

Hannah Lindgren (PA No. 326049)

LITTLER MENDELSON, P.C.

Three Parkway

1601 Cherry Street, Suite 1400

Philadelphia, PA 19102.1321

267.402.3000 (t)

267.402.3131 (f)

mhank@littler.com

HLindgren@littler.com

Attorneys for Defendants

Guitar Center Stores, Inc.

4

Case 2:20-cv-05880-JMY Document 24 Filed 03/17/21 Page 5 of 5

CERTIFICATE OF SERVICE

I, Hannah Lindgren, hereby certify that on the 17th day of March, 2021, the foregoing

document was filed using the Eastern District of Pennsylvania ECF system, through which this

document is available for viewing and downloading, causing a notice of electronic filing to be

served upon all counsel of record.

/s/ Hannah Lindgren

Hannah Lindgren